



How Stos Partners Cut Compliance Costs by Over 50% with Filejet

A fast-growing real estate investment firm turned entity chaos into structured compliance—saving thousands and speeding up deal execution.

Company Snapshot

Stos Partners is a privately held commercial real estate investment and management firm based in Southern California, managing over 1 million square feet of industrial and office properties across 12–15 U.S. states. Known for executing nearly 50 acquisitions in just five years, Stos scaled rapidly—but struggled to keep up with the entity management demands that came with complex joint ventures, multi-state registrations, and frequent dissolutions. Without a dedicated compliance system in place, the firm faced mounting operational headaches, inconsistent service from legacy providers, and surprise invoices that disrupted deal flow and financial planning.

The Challenge

**“We scaled fast—almost 50 deals in 5 years.
Entity management became a nightmare.”**

Michael Mobley | Former CFO, Stos Partners

When Michael Mobley joined Stos Partners, the company was acquiring properties at a rapid clip. Each new deal brought more entities, more filings, and more compliance risks.

Initially managed in-house, compliance tasks became overwhelming and costly as the company expanded.

**“We were getting hit with surprise bills from CT Corporation—\$2,000 just
to dissolve an entity, months after the deal had closed.”**

Legacy compliance service providers made things worse:

- No upfront pricing
- No visibility into filings
- No dedicated point of contact
- Hours-long hold times

The Solution: Filejet

Stos switched to Filejet for a tech-forward, fully supported entity management solution. The platform made it easy to handle:

- Formations and dissolutions
- Annual reports and state filings
- Registered agent services
- Multi-state tracking and alerts

“I was shocked how much of the work Filejet actually did. It wasn’t just software—it was a full-service solution.”

The intuitive dashboard and automated workflows meant that junior staff—not just legal or finance execs—could manage filings without missing deadlines or overpaying for basic services.

The Impact

Over 50% savings on entity compliance costs.
Faster deal execution.
No more billing surprises.

Filejet brought transparency and control to an area of the business that had been a blind spot.

“Filejet doesn’t just save money. It restores control. It’s night and day compared to legacy providers.”

Key Benefits for Stos Partners

- Predictable pricing with upfront approval workflows
- Fully managed onboarding and white-glove support
- Compliance coverage across 12–15 states
- Freedom to scale without legal bottlenecks
- Team-wide usability—no legal degree required

Ready to Ditch Compliance Fire Drills?

If you’re managing complex real estate portfolios or multi-state filings, Filejet brings structure, savings, and peace of mind.

Book a Demo and see how Filejet can modernize your entity management.

